MINISTRY OF EDUCATION AND SCIENCE REPUBLIC OF KAZAKHSTAN KAZAKH AUTOMOBILE AND ROAD INSTITUTE NAMED AFTER L.B.GONCHAROV FACULTY OF "ROAD"



Competence model of a graduate of the educational program 7M04101 "Economics"

Developer of the educational program:

- 1. Kalgulova R.Zh. Candidate of Economics, Professor. Head of the Department
- 2. Ayypova T.A. senior lecturer, Master

The competence model of the graduate of the educational program 7M04101 Economy was discussed at the meeting of the Department of Economics and recommended for approval.

Protocol No. 1 of "27" 08 2021 Head of the Department "Economics" Kalgulova R.Zh.

The competence model of the graduate of the educational program 7M04101 Economy was reviewed at a meeting of the Educational and Methodological Council of KazADI and recommended for approval.

Protocol No. 1 of "31" 08 2021 Chairman of the UMS Murzakhmetova U.A.

1. GENERAL PROVISIONS

- 1.1. The competence model meets the requirements of the SES HPE in the direction 7M041 "Business and Management"
- 1.2. The main users of the competence model are:
- 1.2.1 Associations of specialists and employers in the relevant field of professional activity.
- 1.2.2 The teaching staff of the Institute responsible for the qualitative development, effective implementation and updating of the main educational programs, taking into account the achievements of science, technology and the social sphere in this field of training.
 - 1.2.3 Undergraduates mastering the educational program of the university aimed at the formation of these competencies.
 - 1.2.4 Vice-Rectors responsible within their competence for the quality of graduate training.
- 1.3. The competence model is the basis for designing the content of the master's educational program within the framework of the "Economics" training profile

2. COMPETENCE MODEL

The development of a graduate's competence model becomes an unconditional condition for the implementation of the main directions of the Bologna process and a requirement of the modern labor market.

The graduate's competence model (master's degree) is designed to answer the question of what professional tasks a specialist of a certain rank (position), of a particular profile should be able to solve.

The formation of a modern model of a university graduate that meets the needs of stakeholders and all interested parties is the main strategic goal of L.B. Goncharov KazADI and is provided with the necessary resources for the educational process, including personnel, educational, methodological, informational and logistical support. The Institute conducts a purposeful personnel policy and systematic improvement of the material and technical base of the university to ensure the quality of training of a graduate of a master's degree in demand in the labor market.

The quality of each OP should contribute to the implementation of the requirements defined by the competence model of the graduate of the specialty. The results of the quality assessment of the OP are regularly reviewed at the meeting of the Academic Council of the Institute. The university has developed models of graduates of the OP, which include professional, personal, entrepreneurial and managerial competencies.

The graduate model is a system of interrelated graduate competencies that reflects the qualitative content of the OP.

Competence - knowledge and understanding of how to act (practical and operational application of knowledge in specific situations), knowledge of how to be (values as an integral part of the way of perceiving the world and living with others in a social context). Competence, unlike knowledge of specific academic disciplines and skills, is manifested and evaluated only in the process of practical (professional) activity.

The graduate model is a framework characteristic of the abilities of a graduate of higher professional education and postgraduate professional education, specialty and level of training, corresponding to the SES and the requirements of international certification standards and guaranteeing the professional activity of a graduate with a given level of quality. The graduate model defines the content and the process of implementing the educational program, which means the consistent formation of the required list of competencies among the trainees. The basis for the development of the characteristics of the professional activity of the graduate is the State standard of the relevant field (specialty) and international standards, as well as requirements for international certification within the specialties.

Each graduate's competence is provided by a certain set of disciplines (or practices) combined into appropriate modules. The content of the modules of the disciplines should fully correspond to the level of these competencies. Competence in the specialty is formed as a result of the consistent nature of the study of disciplines. Competence is, as a rule, interdisciplinary in nature. For this purpose, the content structure of each competence is determined, divided into disciplinary parts, relations of competencies and academic disciplines, practical sections involved in the formation of each competence.

In accordance with the graduate model, the institute develops an OP, on the basis of which two types of graduates are formed:

a graduate entrepreneur who, upon graduation, organizes his business.

a graduate is a specialist with professional knowledge and skills for employment and further career development in the company.

Departments responsible for practical training and employment, employers are engaged in the development of the graduate model. At the meetings of the departments, decisions on the graduate model are made by open voting. Verification of graduate models takes place in accordance with changes in the needs of domestic and foreign labor markets

The regulatory framework of the graduate - bachelor model in the specialties of the Institute is based on the following documents:

The Law of the Republic of Kazakhstan "On Education" No. 319-III dated July 27, 2007 (with amendments and additions as of 07.07.2020)

The State Program for the Development of Education of the Republic of Kazakhstan for 2020-2025, approved by the Decree of the President of the Republic of Kazakhstan No. 988 dated December 27, 2019.

GOSO of higher and postgraduate education No. 604 dated 31.10. 2018

Rules "Organization of the educational process on credit technology of training" \square (No. 152 of 20.04.2011 with amendments and additions No. 563 of 12.10. 2018)

Standard rules of activity of educational organizations implementing educational programs of higher education. Resolution of the Government of the Republic of Kazakhstan dated April 7, 2017 (with amendments No. 895 dated December 27, 2018)

No. 181.Qualification directory of positions of managers, specialists and other employees approved by the Order of the Minister of Labor and Social Protection of the Population of the Republic of Kazakhstan dated May 21, 2012 No. 201-p-m (with amendments No. 553 dated December 30, 2020).

3. KEY COMPETENCIES

Meeting the modern requirements of higher education, the graduating department reviewed and approved a document defining the general competence of the graduate of the Educational Program (OP) "Accounting and Auditing" - the graduate's competence model.

The competence model of a graduate of OP 6B04103 Accounting and auditing is based on the State Educational Institution of the Republic of Kazakhstan and consists of the following competencies

The general scheme of the formation of students' competencies during the development of the educational program

Learning result
ON1: Demonstrate developing knowledge and understanding in the field under study, based on
advanced knowledge of this field, when developing
and (or) applying ideas in the context of research ON2: To apply at a professional level their
knowledge, understanding and abilities to solve
problems in a new environment, in a broader
interdisciplinary context
ON4: Clearly and unambiguously communicate information, ideas, conclusions, problems and
solutions to both specialists and non-specialists
ON5: Learning skills necessary for independent
continuation of further education in the field of
study ON4: Identify factors affecting the technical and
economic efficiency of production, make decisions
and evaluate their effectiveness
ON6: Be able to critically comprehend the latest
phenomena in theory and practice, be able to interpret the results at a high level
ON7: Demonstrate the ability to think, implement
and adapt the existing research process with a
scientific approach
ON8: Demonstrate the ability of evaluation in analyzing new, existing ideas
ON1: Demonstrate developing knowledge and
understanding in the field under study, based on
advanced knowledge of this field, when developing
and (or) applying ideas in the context of research ON2: To apply at a professional level their
knowledge, understanding and abilities to solve
problems in a new environment, in a broader
interdisciplinary context ON3: Demonstrate oral and written communication
skills, including foreign language, adapt to the

conditions of changing social, economic, professional roles of a specialist due to real production conditions, promotion through the service hierarchy, as well as to a change of profession ON4: Clearly and unambiguously communicate information, ideas, conclusions, problems and solutions to both specialists and non-specialists KK 4: Possess the skills of using the acquired knowledge for the original development and application of ideas in the context of scientific research ON1: Demonstrate developing knowledge and understanding in the field under study, based on advanced knowledge of this field, when developing and (or) applying ideas in the context of research ON2: To apply at a professional level their knowledge, understanding and abilities to solve problems in a new environment, in a broader interdisciplinary context ON3: Demonstrate oral and written communication skills, including foreign language, adapt to the conditions of changing social, economic, professional roles of a specialist due to real production conditions, promotion through the service hierarchy, as well as to a change of profession ON4: Clearly and unambiguously communicate information, ideas, conclusions, problems and
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ON4: Clearly and unambiguously communicate
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solutions to both specialists and non-specialists
KK 6: Be able to integrate knowledge gained in ON2: Apply their knowledge, understanding and different disciplines to solve research problems in chilities at a professional level to solve problems in
different disciplines to solve research problems in new unfamiliar conditions a new environment, in a broader interdisciplinary
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context
ON3: To collect and interpret information to form
judgments taking into account social, ethical and
scientific considerations
ON4: Clearly and unambiguously communicate
information, ideas, conclusions, problems and
solutions to both specialists and non-specialists
ON6: Be able to critically comprehend the latest
phenomena in theory and practice, be able to
interpret the results at a high level
KK8: Be able to apply the knowledge of ON1: Demonstrate developing knowledge and
pedagogy and psychology of higher education understanding in the field under study, based on
in their teaching activities, apply interactive advanced knowledge of this field, when developing
teaching methods and (or) applying ideas in the context of research
ON2: To apply at a professional level their
knowledge, understanding and abilities to solve
problems in a new environment, in a broader
interdisciplinary context
ON4: Clearly and unambiguously communicate
information, ideas, conclusions, problems and
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solutions to both specialists and non-specialists
solutions to both specialists and non-specialists ON5: Learning skills necessary for independent continuation of further education in the field of

	study
KK10: Be fluent in a foreign language at a	ON1: Demonstrate developing knowledge and
professional level, which allows conducting	understanding in the field under study, based on
scientific research and teaching special	advanced knowledge of this field, when developing
disciplines in universities	and (or) applying ideas in the context of research
disciplines in universities	ON2: To apply at a professional level their
	knowledge, understanding and abilities to solve
	problems in a new environment, in a broader
	interdisciplinary context
	ON5: Learning skills necessary for independent
	continuation of further education in the field of
	study
	ON6: Be able to critically comprehend the latest
	phenomena in theory and practice, be able to
	interpret the results at a high level
KK11: Be able to summarize the results of	ON5: Learning skills necessary for independent
research and analytical work in the form of a	continuation of further education in the field of
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dissertation, scientific article, report, analytical	Study ONG: Po able to critically comprehend the letest
note, etc., have the skills of research activities,	ON6: Be able to critically comprehend the latest phenomena in theory and practice, be able to
solving standard scientific problems	interpret the results at a high level
	ON7: Demonstrate the ability to think, implement
	and adapt the existing research process with a
	scientific approach
	ON8: Demonstrate the ability of evaluation in
	analyzing new, existing ideas
KK13 : He is able to generalize and critically	ON5: Learning skills necessary for independent
evaluate the results obtained by domestic and	continuation of further education in the field of
foreign researchers, identify promising areas,	study
and draw up a research program	ON6: Be able to critically comprehend the latest
and draw up a research program	phenomena in theory and practice, be able to
	interpret the results at a high level
	ON7: Demonstrate the ability to think, implement
	and adapt the existing research process with a
	scientific approach
	ON8: Demonstrate the ability of evaluation in
	analyzing new, existing ideas
	ON12: Be able to deeply analyze socially
	significant problems and processes and use the
	methods of socio – humanities and fundamental
	sciences in their work
KK14: Able to substantiate the relevance,	ON3: Demonstrate oral and written communication
theoretical and practical significance of the	skills, including foreign language, adapt to the
chosen topic of scientific research	conditions of changing social, economic,
1	professional roles of a specialist due to real
	production conditions, promotion through the
	service hierarchy, as well as to a change of
	profession
	ON4: Identify factors affecting the technical and
	economic efficiency of production, make decisions
	and evaluate their effectiveness
	ON5: Learning skills necessary for independent

	continuation of further education in the field of
	study
	ON6: Be able to critically comprehend the latest
	phenomena in theory and practice, be able to
	interpret the results at a high level
KK15: Able to conduct independent research in	ON3: To collect and interpret information for the
accordance with the developed program	formation of judgments taking into account social,
	ethical and scientific considerations
	ON4: Identify factors affecting the technical and
	economic efficiency of production, make decisions
	and evaluate their effectiveness
	ON6: Be able to critically comprehend the latest
	phenomena in theory and practice, be able to
	interpret the results at a high level
	ON7: Demonstrate the ability to think, implement
	and adapt the existing research process with a
	scientific approach
	ON12: Be able to deeply analyze socially
	significant problems and processes and use the methods of socio – humanities and fundamental
	sciences in their work
KK16: Is able to present the results of the	ON3: To collect and interpret information to form
research to the scientific community in the	judgments taking into account social, ethical and
form of an article or report	scientific considerations
Total of all article of report	ON4: Clearly and unambiguously communicate
	information, ideas, conclusions, problems and
	solutions to both specialists and non-specialists
	ON7: Demonstrate the ability to think, implement
	and adapt the existing research process with a
	scientific approach
	ON8: Demonstrate the ability of evaluation in
	analyzing new, existing ideas
	ON10: Be able to operate with large amounts of
	scientific information, independently work with its
	various sources, process the results obtained,
	analyze and comprehend them taking into account
VAYOUR T 11	the available statistical and reporting data
KK17: Is able to independently prepare	ON2: Apply their knowledge, understanding and
assignments and develop design solutions	abilities at a professional level to solve problems in
taking into account the uncertainty factor, develop appropriate methodological and	a new environment, in a broader interdisciplinary
	ontext ON3: To collect and interpret information to form
regulatory documents, as well as proposals and measures for the implementation of developed	judgments taking into account social, ethical and
projects and programs	scientific considerations
projects and programs	ON4: Clearly and unambiguously communicate
	information, ideas, conclusions, problems and
	solutions to both specialists and non-specialists
	ON7: Demonstrate the ability to think, implement
	and adapt the existing research process with a

and adapt the existing research process with a

ON9: Be able to make business plans for

projects, calculate the economic

scientific approach

innovative

	justification of the enterprise management strategy and increase its competitiveness
	ON10: Be able to operate with large amounts of
	scientific information, independently work with its
	various sources, process the results obtained,
	analyze and comprehend them taking into account
	the available statistical and reporting data
KK21 : Able to analyze and use various sources	ON5: Learning skills necessary for independent
of information for economic calculations	continuation of further education in the field of
of information for economic calculations	study
	ON6: Be able to critically comprehend the latest
	phenomena in theory and practice, be able to
	interpret the results at a high level
	ON7: Demonstrate the ability to think, implement
	and adapt the existing research process with a
	scientific approach
	ON8: Demonstrate the ability of evaluation in
	analyzing new, existing ideas
	ON11: Be able to build and use models to describe
	and predict processes, phenomena, situations, while
	carrying out their qualitative quantitative analysis
	and synthesis
KK26: Is able to develop curricula, programs	ON1: Demonstrate developing knowledge and
and appropriate methodological support for	understanding in the field under study, based on
teaching economic disciplines in professional	advanced knowledge of this field, when developing
educational organizations, educational	and/or applying ideas in the context of research
institutions of higher education, additional	ON2: To apply at a professional level their
professional education	knowledge, understanding and abilities to solve
	problems in a new environment, in a broader
	interdisciplinary context
	ON3: To collect and interpret information to form
	judgments taking into account social, ethical and
	scientific considerations
	ON5: Learning skills necessary for independent
	continuation of further education in the field of
	study
Professional competencies	Learning result
KK5: Be able to critically analyze existing	ON3: To collect and interpret information for the
concepts, theories and approaches to the	formation of judgments taking into account social,
analysis of processes and phenomena	ethical and scientific considerations
	ON4: Clearly and unambiguously communicate
	information, ideas, conclusions, problems and
	solutions to both specialists and non-specialists
	ON7: Demonstrate the ability to think, implement
	and adapt the existing research process with a
	scientific approach
	ON8: Demonstrate the ability of evaluation in
	analyzing new, existing ideas
KK7: Be able to make judgments and make	ON3: To collect and interpret information to form
decisions based on incomplete or limited	judgments taking into account social, ethical and
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information by integrating knowledge, be able	scientific considerations
information by integrating knowledge, be able to think creatively and creatively approach new	scientific considerations ON4: Clearly and unambiguously communicate

problems and situations	information, ideas, conclusions, problems and solutions to both specialists and non-specialists ON5: Learning skills necessary for independent continuation of further education in the field of study ON6: Reachle to critically comprehend the latest
	ON6: Be able to critically comprehend the latest
	phenomena in theory and practice, be able to
	interpret the results at a high level
KK9: Possess the skills of carrying out	ON3: To collect and interpret information to form
information-analytical and information-	judgments taking into account social, ethical and
bibliographic work with the involvement of	scientific considerations
modern information technologies	ON5: Learning skills necessary for independent
	continuation of further education in the field of
	study
	ON7: Demonstrate the ability to think, implement
	and adapt the existing research process with a
	scientific approach
	ON8: Demonstrate the ability of evaluation in
	analyzing new, existing ideas
KK12: Have the skills to carry out educational	ON1: Demonstrate developing knowledge and
and pedagogical activities on credit technology	understanding in the field under study, based on
of training, methods of teaching professional	advanced knowledge of this field, when developing
disciplines, the use of modern information	and/or applying ideas in the context of research
technologies in the educational process	ON2: To apply at a professional level their
	knowledge, understanding and abilities to solve
	problems in a new environment, in a broader
	interdisciplinary context
	ON3: To collect and interpret information to form
	judgments taking into account social, ethical and scientific considerations
	ON7: Demonstrate the ability to think, implement
	and adapt the existing research process with a
	scientific approach
KK18: Able to evaluate the effectiveness of	ON4: Identify factors affecting the technical and
projects taking into account the uncertainty	economic efficiency of production, make decisions
factor	and evaluate their effectiveness
	ON5: Learning skills necessary for independent
	continuation of further education in the field of
	study
	ON6: Be able to critically comprehend the latest
	phenomena in theory and practice, be able to
	interpret the results at a high level
	ON7: To develop strategic plans for the
	development of the enterprise, to collect and
	analyze the initial data necessary for calculating
	financial and socio-economic indicators in business activities
	ON9: Be able to make business plans for innovative projects, calculate the economic
	justification of the enterprise management strategy
	and increase its competitiveness
KK19: Able to develop strategies for the	ON2: Apply their knowledge, understanding and
KK17. Aute to develop strategies for the	O112. Apply their knowledge, understanding and

behavior of economic agents in various markets abilities at a professional level to solve problems in a new environment, in a broader interdisciplinary context ON3: To collect and interpret information to form judgments taking into account social, ethical and scientific considerations ON6: Be able to critically comprehend the latest phenomena in theory and practice, be able to interpret the results at a high level **ON8:** Demonstrate the ability of evaluation in the analysis of new, existing ideas ON13:Be able to predict the development of financial market conditions, evaluate the behavior of financial market participants at the macro, meso and micro levels, exercise control, supervision and management in the financial system **KK20:** He is able to prepare analytical **ON5:** Learning skills necessary for independent continuation of further education in the field of materials for the evaluation of economic policy measures and strategic decision-making at the study micro and macro levels ON6: Be able to critically comprehend the latest phenomena in theory and practice, be able to interpret the results at a high level ON7: Demonstrate the ability to think, implement and adapt the existing research process with a scientific approach ON8: Demonstrate the ability of evaluation in analyzing new, existing ideas ON12:Be able to deeply analyze socially significant problems and processes and use the methods of socio – humanities and fundamental sciences in their work **ON13:** Be able to predict the development of financial market conditions, evaluate the behavior of financial market participants at the macro, meso and micro levels, exercise control, supervision and management in the financial system ON2: To apply at a professional level their KK22: Is able to make a forecast of the main knowledge, understanding and abilities to solve socio-economic indicators of the enterprise, industry, region and the economy as a whole problems in a new environment, in a broader interdisciplinary context ON5: Learning skills necessary for independent continuation of further education in the field of **ON6:** Be able to critically comprehend the latest phenomena in theory and practice, be able to

KK23:He is able to manage economic services

ON7: Demonstrate the ability to think, implement and adapt the existing research process with a

scientific approach

interpret the results at a high level

ON8: Demonstrate the ability of evaluation in analyzing new, existing ideas

ON2: Apply their knowledge, understanding and

municipal authorities context **ON4:** Clearly and unambiguously communicate information, ideas, conclusions, problems and solutions to both specialists and non-specialists **ON6:** Be able to critically comprehend the latest phenomena in theory and practice, be able to interpret the results at a high level **ON7:** Demonstrate the ability to think, implement and adapt the existing research process with a scientific approach ON1: Demonstrate developing knowledge and КК24: Able to develop options for management decisions and justify their choice understanding in the field under study, based on advanced knowledge of this field, when developing based on criteria of socio-economic efficiency and/or applying ideas in the context of research ON2: To apply at a professional level their knowledge, understanding and abilities to solve problems in a new environment, in a broader interdisciplinary context **ON5:** Learning skills necessary for independent continuation of further education in the field of study ON8: Demonstrate the ability of evaluation in analyzing new, existing ideas **ON11:** Be able to build and use models to describe and predict processes, phenomena, situations, while carrying out their qualitative quantitative analysis and synthesis ON1: Demonstrate developing knowledge and KK25: Is able to apply modern methods and understanding in the field under study, based on methods of teaching economic disciplines in organizations, advanced knowledge of this field, when developing professional educational educational institutions of higher education, and/or applying ideas in the context of research ON2: To apply at a professional level their additional professional education knowledge, understanding and abilities to solve problems in a new environment, in a broader interdisciplinary context **ON3:** To collect and interpret information to form judgments taking into account social, ethical and scientific considerations ON5: Learning skills necessary for independent continuation of further education in the field of

study

abilities at a professional level to solve problems in

a new environment, in a broader interdisciplinary

and divisions at enterprises and organizations

of various forms of ownership, in state and

Matrix of correspondence of graduate competencies and disciplines, practices of the educational program

No	Name of the discipline	Generated results (codes)
1	History and philosophy of science	ON1, ON2, ON3, ON6
2	Foreign language (professional)	ON1, ON2,ON3, ON12,
3	Higher school pedagogy	ON1, ON2, ON5, ON6
4	Management Psychology	ON1, ON2, ON5, ON6
5	Pedagogical practice	
6	Organization and management of production at the enterprise	ON4, ON7, ON8, ON11
7	The economy of the enterprise and its development strategy	ON4, ON7, ON8, ON11
8	Multilevel competitiveness	ON10, ON11, ON12
9	Strategic planning of competitive enterprises	ON7, ON9, ON10
10	Entrepreneurship and business	ON7,ON8, ON9
11	Advanced logistics	ON4, ON8, ON10, ON11
12	Economic security of the company	ON4, ON7, ON9, ON11
13	Financial Management (advanced course)	ON7, ON8, ON9, ON11
14	Information technologies in economics and business	ON7, ON8, ON9, ON11
15	Business planning of innovative projects	ON7, ON9, ON10, ON11
16	Tax management	ON4, ON7, ON10, ON11
17	Research practice	
18	Financial institutions of the Republic of Kazakhstan and prospects for their development	ON4, ON7, ON8, ON13
19	Financial and economic analysis of the enterprise	ON4, ON7, ON8, ON10, ON13
20	Actual problems of the national economy: micro- and macro-level	ON10, ON11, ON12, ON13
21	Micro-macroeconomic analysis	ON7, ON8, ON10, ON11, ON12
22	Management of innovation processes in the industry of the Republic of Kazakhstan	ON4, ON9, ON10, ON11, ON12
23	Financial management in the industry	ON4, ON7, ON8, ON13
24	Management accounting and analysis	ON4, ON7, ON8, ON11
25	Controlling and cost management of the enterprise	ON4, ON7, ON8, ON10, ON11
26	Research work (R&D)	
27	Preparation and defense of a master's thesis	